

FAST, SECURE ACCESS FOR COMPLEX ENVIRONMENTS

Imprivata delivers a unified platform that connects users, devices, applications, third parties, and AI agents—enabling secure, frictionless access across workflows while reducing risk, lowering costs, and simplifying compliance.



ACCESS

Frictionless access across users, apps, and workflows.



EFFICIENCY

Reduce IT burden and consolidate vendors.



SECURITY

Protect users, vendors, and AI agents with adaptive control.



WHAT TO LISTEN FOR (START HERE)



ACCESS FRICTION

- Too many logins
- Slow workflows

ASK:

How often are users logging in?



SECURITY GAPS

- No visibility into activity
- Third-party / vendor risk

ASK:

How do you monitor access today?



DEVICE CHALLENGES

- Shared devices unmanaged
- Devices lost or untracked

ASK:

How are devices assigned and tracked?



WHO TO TALK TO + WHAT TO UNCOVER



IT LEADERSHIP

Login issues, helpdesk burden

LEAD WITH:

Productivity + Cost



SECURITY / COMPLIANCE

Visibility, audit, risk

LEAD WITH:

Risk + Control



MOBILE / IT OPS

Device tracking, accountability

LEAD WITH:

Accountability + Efficiency



OPERATIONS / FRONTLINE

Workflow inefficiency

LEAD WITH:

Productivity + Experience



FINANCE

Cost, inefficiency

LEAD WITH:

ROI



WHEN COMPETITORS COME UP

IF YOU HEAR...	POSITION IMPRIVATA
Okta / Microsoft	Built for shared environments + workflow
CyberArk / BeyondTrust	Broader platform (users + vendors + workflows)
MOM Tools	Goes beyond device management - identity + workflow
Point Solutions	Replace multiple tools with one unified platform



WHERE IMPRIVATA WINS



Shared devices & workstations



Frontline / shift-based users



Third-party & vendor access



High compliance environments



AI-driven & automated workflows

PROVEN BUSINESS IMPACT



FASTER ACCESS

Reduce time spent authenticating and switching between systems and workflows.



LOWER HELPDESK BURDEN

Minimize password reset and access-related tickets with streamlined authentication.



STRONGER SECURITY

Improve visibility, control, and adaptive protection across users, vendors, and AI agents.



OPERATIONAL EFFICIENCY

Reduce manual processes, consolidate vendors, and drive lower total cost of ownership.



Questions?

Reach out to partners@imprivata.com



Find the problem. Ask the question.
Open the opportunity.

IMPRIVATA PLATFORM PRODUCTS

A unified platform of identity, access, and compliance solutions.

	Imprivata Enterprise Access Management Unified identity and access management for the enterprise.	Streamline access across users, applications, devices, and environments with adaptive access and policy enforcement.	✓ Single sign-on and passwordless authentication ✓ Adaptive access based on risk and context ✓ Centralized policy and access controls ✓ Identity verification
	Imprivata Mobile Access Secure enterprise access from shared mobile devices.	Enable secure, seamless access to applications and data on shared mobile devices.	✓ Secure access from shared mobile devices ✓ Consistent policy enforcement ✓ Device and app security controls
	Imprivata Access Intelligence Platform Intelligence and automation to optimize access and risk.	Use AI and analytics to discover, analyze, and improve access posture, detect risk, and automate remediation.	✓ Access intelligence and analytics ✓ AI-driven risk detection and insights ✓ Autonomous access certifications ✓ Automated access governance workflows
	Imprivata Privileged Access Secure, monitor, and manage privileged and third-party access.	Reduce risk and achieve compliance with just-in-time access, session management, and comprehensive monitoring.	✓ Just-in-time and time-bound access ✓ Session monitoring, recording, and auditing ✓ Secure remote access / VPN replacement ✓ Least privilege and approval workflows
	Imprivata Patient Access Streamlined identity verification and access for better patient and staff experiences.	Verify patient identity and manage access across care settings to improve security, experience, and operational efficiency.	✓ Identity verification ✓ Patient identification throughout the care journey ✓ Patient Portal self-service workflows ✓ Reduced duplicate records

 All powered by the **Imprivata Identity Security Platform** - unified, extensible, and built for the enterprise.

KEY INDUSTRIES WE SERVE



HEALTHCARE

Enable secure access for caregivers, vendors, and patients—improving workflows and protecting sensitive data.



FINANCIAL SERVICES

Protect customer data and critical systems while delivering seamless access for employees and partners.



PUBLIC SECTOR

Strengthen security and compliance while improving citizen and employee experiences.



HIGHER EDUCATION

Secure digital learning environments and simplify access for students, faculty, and staff.



MANUFACTURING

Secure operations, OT/IT environments, and supply chain partner access.



RETAIL & HOSPITALITY

Protect customer and employee data while delivering frictionless experiences.

OTHER SOLUTION AREAS



PASSWORDLESS AUTHENTICATION

Eliminate password risk and improve user experience with phishing-resistant, passwordless options.



CLOUD & HYBRID ACCESS

Secure access across cloud and on-prem environments with consistent policies and controls.



THIRD-PARTY & VENDOR ACCESS

Onboard vendors quickly and securely with least-privilege access and continuous oversight.



ZERO TRUST ENABLEMENT

Enforce least privilege, verify continuously, and reduce risk across users, devices, and apps.



IDENTITY & ACCESS LIFECYCLE

Automate user provisioning, access reviews, and deprovisioning to reduce risk and IT burden.



ANALYTICS & INSIGHTS

Gain visibility into access activity and risk to make smarter, faster security decisions.



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